



**Get Ready for the  
Travel Rebound!**

**Join Canada's most  
trusted Travel Agency  
Community**

**TPI** Travel Professionals  
International

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# WHO IS TPI?

## **CANADA'S MOST TRUSTED TRAVEL AGENCY COMMUNITY**

In 1994, Travel Professionals International opened its doors. Over the years, TPI has enabled thousands of Travel Advisors to recognize the dream of owning their own travel business, and we proudly support them in every step of their journey.

Today our network consists of 930+ professional travel advisors, 40+ dedicated in-house support staff. We pride ourselves on our strong industry partnerships and top-level commission, which are just a few of the reasons why TPI is Canada's premier Host Agency Group.

# WHAT SETS US APART?

## **YOUR IN BUSINESS FOR YOURSELF, BUT NOT BY YOURSELF!**

As a family-run organization, we treat you as part of our family. We will back you up with extensive support, training and technology tools. Our members have access to perks and benefits only available to the travel industry.

When you've decided to join our Travel Family, we will help you with your initial training, business planning session and review the ways for you to grow your new business.

We offer you the independence, flexibility and tools you need to start and help you make an easy transition to TPI.



# WHAT YOU WILL RECEIVE?

## TPI'S TURNKEY BUSINESS SET UP!

- Top-level commission payouts on all of your bookings
- Professional accounting and CRM system.
- World-class airline booking system (GDS), giving you access to the entire world of travel.
- Social media, marketing, direct mail.
- Personalized website and email address.
- Ongoing training and educational opportunities in your local market.
- Virtuoso membership giving you access to exclusive amenities, travel offers and rare experiences for your clients.
- E&O insurance coverage of \$2 million.

**...AND SO MUCH MORE!**

# YOUR BUSINESS YOUR WAY!

## FREEDOM, FLEXIBILITY AND INDEPENDENCE

Work from home or wherever you like! TPI Travel Advisors enjoy the freedom of being their own boss and the ability to work from anywhere in the world.

There are no sales quotas or set hours required; it's your business, so your commitment-level is totally up to you. Some TPI Advisors work part-time, some are full-time, but all enjoy the flexibility to run their travel business as they wish.

Be your own boss, take charge of your life, and share your passion for travel with your network! Set your business up to make it work for you as an independent business owner.

TPI works with you to ensure your business is a success!



# THE VALUE OF A TRAVEL ADVISOR

## THE COMEBACK WILL BE STRONGER THAN THE SETBACK!

Selling travel post-pandemic is going to be different. Still, we are confident that the Travel Advisor's role will be more important to the travelling public than ever before.

There is an abundance of new rules and protocols in place, and who better to assist than an expert Travel Professional?

As a Host Agency, our travel advisors rely on us to make running their business easy, and that is what we do best!

Now is the time to focus on building a new career in an exciting industry and get ready for the travel rebound.

# 25 REASONS TO JOIN TPI

1. Celebrating 25 + years as Canada's premier host agency.
2. TOP commissions paid to you on ALL bookings!
3. Bi-monthly commission payment and direct payments deposits.
4. Access to a variety of hosted Consumer events
5. Reporting Tools to view your Sales & Commissions.
6. Advisor Support Team of over 40 staff as well as peer to peer support.
7. Virtuoso Membership: Access to programs, tools, and value-added benefits for your clients.
8. Consumer Marketing & Social Media Platform to help you engage more effectively with your clients.
9. Accounting, Quality Assurance, and Sales Support departments.
10. Established preferred partner relationships.
11. Turnkey templated websites with booking engines, complimentary business cards and name badge upon joining.
12. Market under your own brand.
13. In-person and online training program.
14. Advisor Mentoring Program.
15. World Class GDS access and CRM
16. Freedom and flexibility to run your business as you wish.
17. Customized onboarding along with extensive and ongoing training programs to get you up and running quickly.
18. Regional preferred partner support.
19. Errors & Omission Insurance\*.
20. Advisor Assistance Program, Wellness & Health plans.
21. Automated booking forms and credit card processing portal.
22. Sales Based Recognition Program, offering level-based attributes and benefits.
23. Vacation relief program.
24. Annual Business planning and quarterly strategy sessions with your Regional Professional Development Manager.
25. Access to various corporate discounts and services.

\*Excluding Alberta due to provincial legislation

## A WORD FROM OUR CEO



**ZEINA GEDEON**

For 25+ years, we have supported independent Travel Advisors to thrive in their business, and that work continues as we move out of this pause in travel.

At TPI, we support and help each other every step of the way. Our valued Travel Advisors are in business for themselves, but they are never alone. Our Head Office, and Regional Support, along with the support from other TPI Advisors, are unparalleled, and together we will recover from these challenging times.

I invite you to contact us for a discussion on how TPI can help you navigate out of this crisis and how our experience can help you set up your business for success in the future!

## A WORD FROM OUR TPI ADVISORS



**K. HARTLEN**

With TPI, I have the support from our Head Office as well as other Advisors, that helped ease my transition from storefront to independent. It was daunting to go out on my own but it was the time to make this work for me!



**J. GRAHAM**

As a new travel advisor, COVID-19 seemed like a category 5 hurricane with travel advisors and clients stuck in the eye of the storm. We've all heard it and said it: we are in this together! TPI didn't just talk the talk, they walked the walk. They were in the trenches with us, day in, day out. During COVID, TPI never left us. That's why I'll never leave them



**M. BEAULNE**

Joining TPI has allowed me to work at my own pace and to earn as little or as much as I wish to earn while benefiting from the exceptional support from the entire team. TPI was present in every sense of the word from my early beginnings up until today in the middle of a pandemic. TPI is without a doubt a superb host agency.



**S. SHARP**

There is no other host agency that offered the support and guidance that TPI has. Their support was unwavering and they no matter the size of one's business, they showed up! They are my family and I love them dearly. 2021 will be the beginning of something brighter and I wouldn't travel the next year with anyone else.

A tropical beach scene with palm trees in the foreground, a clear blue sky with scattered white clouds, and a calm blue ocean in the background. A prominent mountain or island is visible on the horizon.

**Find out how our  
experience can help  
turn your passion for  
travel into a  
profitable business!**

**Contact us to set  
up a confidential  
conversation.**

**1-866-627-2122  
info@tpi.ca**

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